

Media release

St.Gallen, 11 July 2017

Helvetia welcomes the combination of MoneyPark and DL Conseils en financement immobilier

The mortgage intermediaries MoneyPark and Defferrard & Lanz are to join forces under the management of MoneyPark. Helvetia welcomes the combination as it supports the systematic implementation of the *helvetia 20.20* strategy. MoneyPark will continue its independent development as a Switzerland-wide mortgage intermediary.

MoneyPark, Switzerland's largest technology-based mortgage intermediary, has acquired Lausanne-based Defferrard & Lanz SA, as announced by both companies today. The companies complement each other perfectly: MoneyPark is primarily present in German-speaking Switzerland and Ticino, while DL enjoys a strong position in French-speaking Switzerland. The merger will allow MoneyPark to tap into the strategically important market in French-speaking Switzerland in a quick and comprehensive manner. Helvetia welcomes this acquisition and has financed it.

MoneyPark with its business model that is unique in Switzerland will continue to develop independently of Helvetia. With MoneyPark, Helvetia has opened up a new and interesting source of revenue that also contributes to digitalisation and a higher level of customer focus as part of the *helvetia 20.20* strategy. Helvetia is aiming to transfer the IT platform and efficient consulting and sales processes of MoneyPark to its own organisational structures within the context of the mortgage business. Helvetia is also supporting the further development of MoneyPark as the first strong anchor in its "Home" eco system.

This media release is also available on our website
www.helvetia.com/media.

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About the Helvetia Group

In over 150 years, the Helvetia Group has grown from a number of Swiss and foreign insurance companies into a successful international insurance group. Today, Helvetia has subsidiaries in its home market Switzerland as well as in the countries that make up the Europe market area: Germany, Italy, Austria and Spain. With its Specialty Markets market area, Helvetia is also present in France and in selected regions worldwide. Some of its investment and financing activities are managed through subsidiaries and fund companies in Luxembourg and Jersey. The Group is headquartered in St.Gallen, Switzerland.

Helvetia is active in the life and non-life business, and also offers customised specialty lines and reinsurance cover. Its business activities focus on retail customers as well as small and medium-sized companies and larger corporates. With some 6,500 employees, the company provides services to more than 5 million customers. With a business volume of CHF 8.51 billion, Helvetia generated underlying earnings of CHF 491.8 million in the 2016 financial year. The registered shares of Helvetia Holding are traded on the SIX Swiss Exchange under the symbol HELN.

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