

Sectors & Industries

# Insurance



**Schellenberg**  
**Wittmer**

## Sectors & Industries

Schellenberg Wittmer's Insurance Group consists of lawyers with practical and specialist knowledge of the insurance and re-insurance industry. Specialist lawyers are fluent in the full range of insurance products and the various legal and regulatory aspects relevant to insurance business. On the dispute resolution side, we have developed particular expertise in the coordination and monitoring of complex litigation in multiple jurisdictions.

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**Impresses  
with rare specialist  
knowledge  
of insurance  
regulation.**  
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Legal 500

### Expertise

Our Insurance Group assists clients with the following:

- All issues relating to the regulation and establishment of (re-)insurers and (re-) insurance portfolios in Switzerland
- Issues of private insurance law
- Insurance fraud defence
- Defence work under all lines of liability insurance programs
- Issues arising from different types of co-insurance and re-insurance schemes
- Insurance broker-related issues
- Representation of clients before state courts and arbitral tribunals in all aspects of insurance, re-insurance and liability law
- Adaptation of policy and condition wordings, or insurance products to be introduced into the Swiss market, to the Swiss legal environment
- Advice on regulatory requirements for treasury and asset management activities

### Deals and Cases

- Lead counsel in one of the largest accidents in the history of European aviation (Überlingen mid-air collision). The team was appointed by Skyguide and its insurers AXA Winterthur Insurance Company to represent their interests and to coordinate all compensation negotiations and recourse claims, and conduct and coordinate legal proceedings in different jurisdictions including the coordination of insurance and re-insurance issues
- Counsel to a business aviation operator and its insurers in relation to an aircraft accident in France
- Counsel in a complex litigation on broker's responsibilities and remunerations
- Negotiation for insurers with insured relating to freight forwarder's liability insurance cover
- Advice on the design of life insurance products for the Swiss market (life insurance and capitalisation products) and the regulatory requirements for

such products in Switzerland

- Advice to a financial institution on the set-up of a referral activity with respect to life insurance policies intermediated by third-party brokers to existing clients of financial institution
- Preparation of group insurance products sold to the Swiss market
- Establishment of Swiss direct insurance company and Swiss branch of foreign direct insurance company, obtaining FINMA licenses
- Counsel to a damage insurer on the set-up of a Swiss rent guarantee insurance solution combined with a household damage insurance
- Establishment of insurance brokerage activity in Switzerland, including FINMA registration and preparation of documentation for insurance broker
- Advice on regulatory requirements for cross-border insurance and insurance brokerage activities between Liechtenstein and Switzerland
- Advice on reinsurance coverage backing direct insurance coverage provided by licensed Swiss insurance companies
- Advice to a Swiss insurance group on Swiss regulatory and compliance matters in relation to its treasury and asset management activities

### Recognitions

Our leading practitioners are well recognised among leading law firms across international directories and publications:

- [WWL Switzerland and across WWL insurance and reinsurance international guides](#)
- [Expert Guides](#)
- [Legal 500](#)

## Contacts



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**Incisive, highly  
analytical and true  
experts on all  
aspects of Swiss  
insurance law.**

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Who's Who Legal

**>150 lawyers**  
**15 languages**  
**30 nationalities**  
**19 practice areas**  
**15 sectors and industries**  
**1,978 years of experience**  
**Collaboration with**  
**300 law firms worldwide**  
**in more than**  
**50 jurisdictions**

Schellenberg Wittmer Ltd is your leading Swiss business law firm with more than 150 lawyers in Zurich and Geneva, and an office in Singapore. We take care of all your legal needs – transactions, advisory, disputes.



Schellenberg Wittmer Ltd



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